Resource Sharing

A choose your own adventure
Thank You

Great Lakes Resource Sharing Conference Committee
Setting Sail for Uncharted Waters
Uncharted Waters

• an area not shown or located on a map; unexplored; unknown
HC SVNT DRACONES
There are more things in heaven and earth, Horatio, Than are dreamt of in your philosophy.
- *Hamlet* (1.5.167-8), Hamlet to Horatio
(unidentified species)

Depth: 2000 m
Size: 2 cm

Himantolophus paucifilosus
Football fish

Depth: 1000-4000 m
Size: females up to 45 cm
Uncharted Waters

- an area not shown or located on a map; unexplored; unknown
- a situation that is not familiar and may be dangerous
Charted Waters

• a location or situation that is familiar and presumed to be safe
Great Lakes Shipwreck Museum approximates 6,000 ships and 30,000 lives lost, while historian and mariner Mark Thompson has estimated that the total number of wrecks is likely more than 25,000.

In the period between 1816, when the Invincible was lost, to the sinking of the Edmund Fitzgerald in 1975, the Whitefish Point area alone has claimed at least 240 ships.
Yellowstone National Park
Uncharted vs. Charted

• Unmapped vs. Mapped
• Unfamiliar vs. Familiar
• Sudden unknown or unexpected changes
Sudden unknown or unexpected changes

• Positive or negative changes
  – Surprise party
"I told you. This is NOT a good age to throw a surprise birthday."
Sudden unknown or unexpected changes

• Positive or negative changes
  – Surprise party
    • (A questionable idea with bad results)
  – Black cat crossing your path
A black cat crossing your path signifies that the animal is going somewhere.

(Groucho Marx)
Sudden unknown or unexpected changes

- Positive or negative changes
  - Surprise party
    - (A questionable idea with bad results)
  - Black cat crossing your path
    - (A neutral idea presumed bad)
  - Flying a kite in a lightning storm
Franklin was actually lucky to have survived.

After this famous incident, several other would-be-scientists who performed this same kite experiment were electrocuted.
Sudden unknown or unexpected changes

• Positive or negative changes
  – Surprise party
    • (A good idea gone bad)
  – Black cat crossing your path
    • (A neutral idea presumed bad)
  – Flying a kite in a lightning storm
    • (A bad idea that worked out for Ben)
Sudden unknown or unexpected changes in Libraries

• Budgets Cut Drastically
  – Cut back on purchasing materials
Just in Case Acquisitions

• Relies on the professional knowledge of librarians to select material
• Tailored to anticipated demands of course curriculums and patrons
• Libraries acquire books for the potential they might someday offer
• An exhaustive diversity of material is always available for use
• Quality of a library’s worth based on the volumes collected
Just in Case Acquisitions

• Failed due to:
  – unsustainable increases to costs
  – reduced acquisitions budgets
  – technological advances
Just in Case Acquisitions

A 2010 Cornell study which discovered:

• 55% of books purchased since 1990 never circulated; and

• 65% of books purchased in 2001 had not circulated by the conclusion of 2009
Sudden unknown or unexpected changes in Libraries

- Budgets Cut Drastically
  - Traditional method: “Just in Case”
  - “Just in Time”
- Patron/Demand Driven Acquisitions
Lots of Flavors of PDA/DDA/POD

- MaRC Record Loads
- eBook Purchase Programs
- ILL Data Assessment
- GIST for ILLiad
MaRC Record Loads

• Vendors provide MARC records for physical books
  – material outside of the collection
  – a hyperlink is included within the record
  – a purchase request through the catalog automatically initiates a purchase
  – the title was *previously vetted to comply* with the library profile
eBook Purchase Program

• Vendors provide MARC records for e-books
  – a hyperlink is included within the record
  – the user manually selects and initiates a loan/purchase
  – STL (short term loan) fee is lower than purchasing
  – Purchasing fee is often several times the purchasing price of a print version
ILL Data Assessment

• Use last year’s ILL request data
• Purchase items that were requested several times
GIST for ILLiad

- Patrons search WorldCat for book
- Request book through ILLiad
- A balance of automation and mediation determine if the book will be bought or borrowed
GIST’s Top 25 Books Purchased

Loans

Cost per Use
Sudden unknown or unexpected changes

• Budgets Cut Drastically
  – Traditional method: “Just in Case”
  – “Just in Time”
    • Patron Driven/Demand Driven Acquisitions
    • Borrow vs. Buy vs. Rent
• Would you like to buy?
• Would you like to borrow?
• Would you like to rent?
Buy

• Purchase Print
  – Standing order
  – PDA (GIST Style)
  – POD based on MaRC loads

• Purchase e-Book
  – Large collection
  – Individual item
Borrow

• Traditional Resource Sharing
  – Reciprocal agreements
  – Statewide or regional courier systems
  – Enhanced workflows
  – New technologies
Rent

• Short Term Loans
  – eBook record loads
• Traditional Resource Sharing
  – Items not free to borrow
Solutions?

Isn’t it all just Fulfillment Services?
Thoughts?

Thank you!

Mark Sullivan
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http://www.idsproject.org